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## Vectorworks, Inc. Expands Global Presence with New Office in Japan

*Global Design and BIM Software Provider Acquires Longstanding Distributor A&A Co., Ltd.*

**Columbia, MD (March 18, 2024)**—Global design and BIM software provider [Vectorworks, Inc.](#), part of the Nemetschek Group, is thrilled to announce the establishment of a new corporate office in Japan to expand and support its growing customer base and strengthen its position as a leading provider of innovative design solutions worldwide.

The Nemetschek Group has acquired A&A Co., Ltd., the Japanese distributor

of Vectorworks software since 1985, from its parent company, Canon Marketing Japan Inc. With the formation of the new office in Japan, Vectorworks aims to offer its products and services to a broader range of designers in multiple industries and specialties including [product](#), [architecture](#), [landscape](#) and [entertainment](#) design. The Japan office will leverage the robust sales infrastructure, in-depth market knowledge, and dedicated technical support offered by A&A for nearly four decades to deliver an enhanced customer experience. The A&A business will be renamed Vectorworks Japan, Co., Ltd. as part of this transformation, which will be completed on May 1.

"Advancing our presence in Japan marks a significant milestone in our commitment to serving designers in East Asia and beyond," said Vectorworks CEO Dr. Biplab Sarkar. "The A&A team has a rich history in the region and has been instrumental in delivering Vectorworks' products while providing unparalleled support to our customers. With this committed and experienced team, I am confident in our ongoing success and growth in Japan."

Furthermore, leveraging the expertise of A&A's product team, this new alliance will ensure the delivery of superior-quality software releases across all versions of Vectorworks for all customers. A&A President Takashi Yokota will be joined by Director of Operations Takeshi Kimura and Director of Sales Moriaki Honma to oversee operations in the Japan office location.

"This acquisition is a strong move in driving our business forward in the Asia Pacific region as we continue to lead designers across the globe into the future of digitalization with intelligent software solutions," said César Flores Rodríguez, Chief Division Officer Planning & Design and Digital Twin of the Nemetschek Group. "This expansion reflects our commitment to sustained development and leadership in the AEC industry and lays the foundation for an advantageous growth strategy."

In addition to its headquarters in the United States and offices in Newbury, England, Sydney, Australia and Vancouver, Canada, Vectorworks has a network of over [30 distributors](#) worldwide. Its software solutions are available in 11 languages, equipping designers with exceptional tools to explore their imagination and design without limits.

"After many years of close collaboration with our partners in the United States, it is an honor to officially join the Vectorworks team in this new

capacity,” said A&A President Takashi Yokota. “The Japanese market holds great potential, and now directly operating as part of Vectorworks, we will provide even greater service to designers seeking software solutions tailored to their specific requirements. We are excited to work together to provide the best possible service and will continue pursuing true partnership with our customers.”

The Vectorworks Japan office is located in Tokyo, Japan. More information about Vectorworks can be found at [vectorworks.net](https://vectorworks.net).

### **About Vectorworks, Inc.**

Vectorworks, Inc. is an award-winning design and BIM software provider serving the architecture, landscape architecture and entertainment industries in 85 countries. Creating intuitive software since 1985, we’ve become the preeminent software built to manage the entire design process. Globally, more than 685,000 users are creating, connecting and influencing the next generation of design with Vectorworks on Mac and Windows. Headquartered in Columbia, Maryland, with offices in the UK, Canada, Australia and Japan, Vectorworks is a part of the [Nemetschek Group](https://www.nemetschek.com). Learn how we empower designers to create experiences that transform the world at [vectorworks.net](https://vectorworks.net) or follow @Vectorworks.

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### **About the Nemetschek Group**

The Nemetschek Group is a leading global software provider for digital transformation in the AEC/O and media industries. Its intelligent software solutions cover the entire lifecycle of building and infrastructure projects and enable creatives to optimize their workflows. Customers can design, build, and manage buildings and infrastructures more efficiently and sustainably and develop digital content such as visualizations, films, and computer games more creatively. The software provider is driving innovations such as digital twins, open standards (OPEN BIM), and sustainability in the AEC/O industry, constantly expanding its portfolio by investing in deep-tech startups. More than seven million users worldwide are shaping the world with the customer-focused solutions of our four divisions. Founded by Prof. Georg Nemetschek in 1963, the Nemetschek Group today employs more than 3,400 experts globally.

The company, which has been listed in the MDAX and TecDAX since 1999, achieved a revenue of EUR 851.6 million and an EBITDA of EUR 257.7 million in 2023.

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