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Nemetschek Group Establishes Global Network of Official dTwin Partners

Munich, 21 May 2024 – The [Nemetschek Group](#), a leading software provider for the AEC/O and media industries, today announced the next steps in the go-to-market approach of its solution dTwin. To accelerate the global adoption of Digital Twins, Nemetschek is building a network of partnerships across the world for reality capture, data integration and value consulting. The first partners have been secured in Europe, Asia, Africa and North America. dTwin is Nemetschek's horizontal, open, and cloud-based digital twin platform which delivers data-driven insights and helps customers to efficiently manage facilities from design to operations.

A digital twin enhances visibility, increases efficiency and delivers data-driven insights. dTwin is the first solution in the industry that fuses all data sources of a building in one overarching view. The solution is bringing together all relevant information from CAD/BIM, IWMS, and more with the real-time streams from building operations and thus provides value via visualization, data analysis and assets management. With the platform, owners and operators can optimize building operations based on real time information and data-funded decision criteria.

To ensure a comprehensive and holistic service to customers and enable them to derive maximum value from a Digital Twin, Nemetschek is building an ecosystem of partners within the AEC/O industry that provides reality capture, data integration and high value consulting services.

- The reality capture companies help dTwin customers in digitizing their facilities by providing Scan2BIM services particularly for the vast market of existing buildings. State of the art laser scanning and photogrammetry technologies equip the customer with accurate as-built-data which provide an ideal basis in establishing a building digital twin.
- The specialists in BIM and AEC/O consulting ensure that customers across different industry verticals and phases of the building lifecycle can realize the full potential of a Digital Twin. They are responsible for crafting tailored strategies for BIM and Digital Twin initiatives as well as offering invaluable local and technical expertise to implement specific use cases, such as those related to ESG (Environmental, Social, and Governance) considerations. This comprehensive high value consulting ensures that customers can fully leverage the power of Digital Twin technology in their operations.
- Data integration partners play a vital role in guiding customers through their digitalization journey. Swift software implementation and seamless data integration ensures a quick start and an effective connection of systems to establish the Digital Twin as a central component within their software ecosystem.

The collaborations with renowned partners across the globe is making dTwin accessible to customers worldwide, enhancing its global footprint.

In the DACH region, dTwin is collaborating with **DANZ FM and BIMm Services**, both specialized in reality capture solutions. BIMm Services played a crucial role in the first dTwin pilot project, the digitalization of the Nemetschek Headquarters in Munich. **Plandata GmbH**, headquartered in Vienna, Austria, focuses on BIM products and services.

For the Scandinavian market, dTwin is partnering with **Sørensen Arkitektur AS**, based in Norway. The architecture consulting firm will support customers to realize the full potential of dTwin for their architectural projects.

In Eastern Europe, Nemetschek has established a partnership with the consulting experts **ALLBIM NET**, based in Romania.

Africa, the Middle East, Ireland, and the UK will be covered by our reseller and implementation consultant **Real Data Systems (RDS)**, offering premier digital solutions for VDCM/BIM, IWM, Asset Management, Operations Management and Facilities Management.

The partnership with **SIMBIM**, a leading BIM and management consulting firm in Spain and Canada, signifies an important step towards serving customers on both the Iberian Peninsula and North American market.

Additionally, the consulting company **Open BIM (Hong Kong) Limited**, headquartered in Hong Kong, will support customers implementing dTwin.

“We are delighted to welcome these partners to our dTwin ecosystem,” says César Flores Rodríguez, Chief Division Officer Planning & Design and Digital Twin. “Their expertise and local expertise will be invaluable in extending the reach of dTwin and empowering customers worldwide with advanced reality capture solutions as well as maximizing the benefits of a Digital Twin through high value consulting. We look forward to continuously expanding this network and increasing the benefits for our customers worldwide.”

Earlier this year, the company already announced to form a strategic partnership with Hexagon, a leader in digital reality solutions based in Sweden. The additional partnerships are an important step in the Nemetschek Group’s mission to drive the adoption of Digital Twins in the industry by empowering companies worldwide to achieve new levels of efficiency, interoperability and accuracy in their projects and during building

operations.

About the Nemetschek Group

The Nemetschek Group is a globally leading provider of software for digital transformation in the AEC/O and media industries. Its intelligent software solutions cover the entire life cycle of construction and infrastructure projects and allow creatives to optimize their workflows. Customers can plan, construct, and manage buildings and infrastructure more efficiently and sustainably, and develop digital content such as visualizations, films, and computer games in a creative way. The software company drives new technologies and approaches such as artificial intelligence, digital twins, and open standards (OPEN BIM) in the AEC/O industries to increase productivity and sustainability. We are continuously expanding our portfolio, including through investments in disruptive start-ups. More than 7 million users are currently designing the world with the customer-focused solutions of our four segments. Founded by Prof. Georg Nemetschek in 1963, the Nemetschek Group today employs more than 3,400 experts.

The company, which has been listed in the MDAX and TecDAX since 1999, achieved a revenue of EUR 851.6 million and an EBITDA of EUR 257.7 million in 2023.

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