

# ALLPLAN

**FRILO**  |  **SCIA**

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## Nemetschek brands ALLPLAN, FRILO and SCIA join forces

- Merger will empower and innovate the design-to-build workflow.
- Customers benefit from powerful solution technology stack – from architectural through structural analysis and design to structural detailing and prefabrication.

**Munich, February 21, 2024** – The [Nemetschek Group](#), one of the leading software providers for the AEC/O and media industries, today announced that it will further harmonize its portfolio: Three of the Groups brands, ALLPLAN, FRILO and SCIA (both part of Nemetschek Engineering), will use their

strength of experience and expertise in the AEC industry to cover the entire design-to-build workflow even better by bringing the companies together under the umbrella of the larger ALLPLAN brand.

Through the merger, ALLPLAN, a German-headquartered global provider of BIM solutions for the AEC industry, is not only enriching its portfolio but also solidifying its leading position as an expert in platform-based BIM solutions across the entire construction lifecycle. Meanwhile, for SCIA, based in Hasselt, Belgium, and FRILO, located in Stuttgart, Germany, this union spurs innovation and offers powerful as well as comprehensive end-to-end design-to-build workflows, with a strong focus on structural engineering. The collaborative effort also includes a new, unified go-to-market strategy aimed at accelerating the path to data-driven multi-material design and prefabrication and providing significant productivity benefits for customers.

### **Strengthening the portfolio while keeping the customer in mind**

At the core of the three Nemetschek companies is a customer-focused, OPEN BIM-based approach for seamless and free collaboration among various disciplines across all projects, regardless of the software in use. With numerous established methods for structured and well-organized collaboration, architects and engineers already benefit from advantages such as direct interfaces, structural to analytical model conversion, and OPEN BIM based workflows. As a result, products from ALLPLAN, SCIA, and FRILO are uniquely positioned to provide users with unparalleled OPEN BIM flexibility across engineering and detailing disciplines right from the start.

“This merger gives us additional opportunities to drive and expand our business with a common go-to-market approach and a joint product roadmap strategy. This will allow us to better leverage the strengths of the three brands for our customers, while increasing our scalability and thus our efficiency. Moreover, the three companies share a strong specific customer focus, so they fit together very well,” says César Flores Rodríguez, Chief Division Officer Planning & Design and Digital Twin.

Dr. Detlef Schneider, CEO of ALLPLAN, emphasizes: “By merging modeling and structural engineering competence, we are crafting a unique solution technology stack in the market from conceptual design through structural analysis and design to structural detailing and prefabrication that supports the growing demand for lean delivery processes. This initiative will

significantly drive digitalization within the AEC industry, empowering engineering professionals with the end-to-end workflows they need to enhance project productivity, quality, and sustainability.”

Markus Gallenberger, previously CEO of Nemetschek Engineering, will be taking on the role of Chief Marketing & Sales Enablement Officer (CMSO) at ALLPLAN: “Today marks a major milestone for ALLPLAN, SCIA, and FRISO. This alliance will integrate the best of each company, focusing on customer needs and optimizing product performance and interoperability to enhance user productivity while strengthening the company’s market position in Europe.”

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## **About the Nemetschek Group**

The Nemetschek Group is a globally leading software provider for digital transformation in the AEC/O and media industries. Its intelligent software solutions cover the entire lifecycle of building and infrastructure projects and enable creatives to optimize their workflows. Customers can design, build, and manage buildings and infrastructures more efficiently and sustainably and develop digital content such as visualizations, films and computer games more creatively. The software provider is driving innovations such as digital twins as well as open standards (OPEN BIM), and sustainability in the AEC/O industry, constantly expanding its portfolio by also investing in deep-tech startups. Currently more than seven million users worldwide are shaping the world with the customer-focused solutions of our four divisions. Founded by Prof. Georg Nemetschek in 1963, the Nemetschek Group today employs around 3,600 experts globally.

Publicly listed since 1999 and quoted on the MDAX and TecDAX, the company achieved a revenue of EUR 851.6 million and an EBITDA of EUR 257.7 million in 2023 according to preliminary figures.

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