



#### **Green Quadrant IoT Platforms For Smart Buildings 2022**



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Spacewell: A leader in the growing Building IoT market

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# Independent Research Firm Names Spacewell a Leader in IoT Platforms for Smart Buildings

**Antwerp, February 2, 2022** – Independent analyst firm Verdantix on January 18 published its latest Green Quadrant IoT report: "<u>Green Quadrant: IoT</u> <u>Platforms For Smart Buildings 2022</u>". This benchmark provides a detailed fact-based comparison of the 17 most prominent IoT platforms for smart buildings available on the market today.

### A leader in the growing Building IoT market

In the report, Verdantix positions Spacewell in the top right 'Leader'

quadrant, alongside long-time building automation vendors Siemens, Johnson Controls, and Schneider Electric. Spacewell is recognized for both the breadth and usability of its solutions in a real estate market that is becoming increasingly occupant-driven. Spacewell was also noted for its extensive ecosystem of both software and hardware partners, allowing it to provide a comprehensive IoT offering with a great range of capabilities.

"Spacewell is one of the leading building IoT platform vendors on the market, driven by its increased strategic focus and investment in its IoT offering in the last two years," says Dayann Charles, author of the report. "Spacewell's offerings score strongly across several key functionality areas, such as energy management, bolstered by its acquisition of DEXMA, space monitoring, and workplace services. Spacewell is a prominent technology partner option for organizations targeting efficiencies across space and energy."

## Specific strengths of the Spacewell IoT platform offering

In its report, Verdantix specifically mentioned strengths in **space monitoring** & analysis, workplace services, facilities management services, and energy management, leveraging AI.

In terms of <u>space monitoring & analysis</u>, the report notes that "Spacewell tracks real-time and historic data on space such as occupancy and footfall and provides dashboards with potential savings and square foot reduction opportunities. These recommendations are highly valuable to businesses looking to rationalize real estate and maximize space utilization post-COVID. The platform also offers some of the most robust capabilities to capture space data from legacy systems such as access control, building management systems (BMSs) and sensors, drawing on its rich set of application programming interfaces (APIs)."

Spacewell also achieved a strong score for energy management, thanks to its acquisition of the <u>DEXMA smart energy platform</u> in 2020. "The DEXMA solution leverages AI to optimize energy performance on a proactive and continuous basis. The solution also provides recommendations for potential savings, with financial projections of these actions and implementation details."

Furthermore, the report mentioned Spacewell's "leading <u>occupant-facing</u> <u>mobile app</u> for workplace services", which uses space and comfort data from sensors to enhance the employee experience and optimize workplace services, a high priority for many companies preparing the post-pandemic return to the office.

### Research methodology

Based on the proprietary Verdantix Green Quadrant methodology, the analysis brings together information from extensive live product demonstrations with vendors, their responses to a 154-point questionnaire and insights from a survey of 285 real estate executives.

To learn more, read the Verdantix press release.

### About the Nemetschek Group

The Nemetschek Group is a pioneer for digital transformation in the AEC/O and the media & entertainment industries. With its intelligent software solutions, it covers the entire lifecycle of building and infrastructure projects, guides its customers into the future of digitalization and enables them to shape the world. As one of the leading corporate groups worldwide in this sector, the Nemetschek Group increases quality in the building process and improves the digital workflow for all those involved. Customers can design, build, and manage buildings more efficiently, sustainably and resource-saving. The focus is on the use of open standards (OPEN BIM). The portfolio also includes digital solutions for visualization, 3D modeling, and animation. The innovative products of the 13 brands of the Nemetschek Group in the four customer-oriented segments are used by approximately 6.5 million users worldwide. Founded by Prof. Georg Nemetschek in 1963, the Nemetschek Group today employs around 3,400 experts all over the world.

Publicly listed since 1999 and quoted on the MDAX and TecDAX, the company achieved revenue amounting to EUR 596.9 million and an EBITDA of EUR 172.3 million in 2020.

### Contacts



Sven Toelen VP Marketing & Communication Spacewell sven.toelen@spacewell.com +32 3 829 04 95