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Embracing New Markets: Nemetschek Group Expands Global Presence with New Office in India

Munich, April 16, 2024 – The [Nemetschek Group](#), one of the leading software providers for the AEC/O and media industries, today announced the opening of a new office in Mumbai, India. The Mumbai office will drive business in India for the overall Nemetschek AEC/O products and solutions from the different brands. The initial focus will be on selected products and bundles from Allplan, Bluebeam, Graphisoft, RISA, Solibri and Vectorworks as well as the Digital Twin solution dTwin. Nemetschek India in Mumbai started operation as of April 1st, 2024, and is managed by Nirmalya Chatterjee as Country Vice President. Mumbai is the second location for Nemetschek in

India after Hyderabad, where the company operates a shared services, development and research center.

“India holds an immense market growth potential for us. We look forward to expanding our innovative solution offering into this dynamic market, driving growth, and delivering value to our customers” says Yves Padrines, CEO of the Nemetschek Group. “Our aim is to work more closely with our customers throughout the entire building lifecycle by providing local support and helping them shape the world in all dimensions.”

The dedicated local Go-to-Market office and team will give Nemetschek the opportunity to build up closer relationships with customers and partners in the Indian market. The offering will be tailor-made to the demands of the Indian market, focusing on bundles for different stages of the building lifecycle process. They will cover different segments from small organizations to large enterprises and will help customers to find their preferred solution for the size and maturity of their business.

Building a strong team with diverse expertise

Nirmalya Chatterjee has a broad experience in launching brands and products in the Indian market. He previously worked for Trimble establishing Tekla India. Under his leadership, the Mumbai office will be staffed with sales, marketing, support and education experts. A prime focus will be adapting the product packaging to the Indian market and providing local customer support. Nemetschek India will continue to engage with the channel partners of the individual product brands and offer them to upgrade in the value chain ecosystem.

Nirmalya Chatterjee, Country VP Nemetschek India adds: “I am delighted to be participating in this exciting new chapter for the Nemetschek Group. India is one of the largest construction markets in the world, showing a significant growth. We are very much looking forward to optimizing our offerings and embarking on this transformative journey. We believe the AEC segment of the Indian subcontinent needs a better alternative as well as affordable BIM technology solutions which address the whole building life cycle under one umbrella.”

About the Nemetschek Group

The Nemetschek Group is a globally leading provider of software for digital transformation in the AEC/O and media industries. Its intelligent software solutions cover the entire life cycle of construction and infrastructure projects and allow creatives to optimize their workflows. Customers can plan, construct, and manage buildings and infrastructure more efficiently and sustainably, and develop digital content such as visualizations, films, and computer games in a creative way. The software company drives new technologies and approaches such as artificial intelligence, digital twins, and open standards (OPEN BIM) in the AEC/O industries to increase productivity and sustainability. We are continuously expanding our portfolio, including through investments in disruptive start-ups. More than 7 million users are currently designing the world with the customer-focused solutions of our four segments. Founded by Prof. Georg Nemetschek in 1963, the Nemetschek Group today employs more than 3,400 experts.

The company, which has been listed in the MDAX and TecDAX since 1999, achieved a revenue of EUR 851.6 million and an EBITDA of EUR 257.7 million in 2023.

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